

(J.D.C. meet) - 10/25/55 (ad) - 9:00 - 11:30

Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

Loughlinville, N.Y.

W.D. & discharging for large area (incl. 2000) to W. of us. 108

We own 1/2 + lease 1/2 of #159.

Whole block me + 2000 are in, in very good.

Sched. at 1956 job.

No change in our plans, due to W.D.

17/58/55 (3) - 8:30 - 10:40 Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

Eastgate Plaza Shopping Center (60,000 + people in this area) (H.C.B.)

55 acre site

5000 pkg. - 1800' of bus front. S. Klein (store central 1500' H. depending 2157')

We want 25,000 (ab. 3000 sq. ft.) on main floor.

angle 15,000 sq. ft. (ab. 4000' store)

Rent 1/50 per sq.

Stick to our guns - no larger than 25,000 + 15,000. win or lose.

J.D.C. meet - 11/18/55 (3) - 1:00 - 4:15 (incl. layout)

J.D.W., C.D.E., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

Southtown N.Y. Eastgate Shopping Ctr. etc

J.D.C. meet - 11/23/55 (W.) - 8:30 - 10:25 (incl. layout)

Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

J.D.C. meet - 12/2/55 (3) - 8:30

Indy, Ind -

2 1/2 mi. from Dtn. Square.

Approved - take it as quickly as possible. handled has an 2000 sq. ft. lease in hand.

Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

J.D.C. meet - 12/30/55 (3) - 8:30 - 11:00

Eastland, Del. (pub. H.)

18,000 sq. ft. - on 1st fl.

14,000 sq. ft. - in base.

Hard 5 1/2' a/ciles.

To be pursued further.

Hartfield (of Cal.) ladies ready to W. to go in w/ 15,000 sq. ft. base.

Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

26,800 sq. ft. for sales.
18,000 sq. ft. stock

J.D.C. meet - 1/6/56 - 8:30 - 9:45, then layout comm. to 10:30.

100th Ottumwa, Ia. (J.D.H.)

* 100 ft will be built.

* 30,000 contemplated improvement by new tenants.

The people who want it will take it 5/1; try to get them to wait to 9/1 or 7/15 (best) (franchise).

Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

J.D.C. meet - 1/9/56 (W.) - 4:00 - 4:30

J.D.H. Eastland - #4456 -

Decided on main + base, sales floors.

Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

1/13/56 (a) - 8:30 - 10:00

Wichita, Kan.

26,000 sq. ft. for 100 + units - 1867' of str.

68,000 sq. ft. stores - same unit.

J.D. + J.G. pay 5 1/2% on sales; we pay 4%.

J.C.A. will try to get 200 in

Pres - J.D.W., C.D.E., J.D.V., H.J.S., R.D.K., E.H.T., R.E.D., J.D.C., J.D.H., J.D.N., J.D.S., J.D.E., J.D.F., J.D.G., J.D.H., J.D.I., J.D.J., J.D.K., J.D.L., J.D.M., J.D.N., J.D.O., J.D.P., J.D.Q., J.D.R., J.D.S., J.D.T., J.D.U., J.D.V., J.D.W., J.D.X., J.D.Y., J.D.Z.

Wichita, Kan. 1000' 1000' 1000' 1000'